Signature Card Services' Sales Agent Newsletter **E R J** November 2013

## **END OF YEAR EVENT**

There's still time left to get that extra money for the Holidays. Until December 15th, we're adding more cash to your incentives.



**FREE GIFT CARD!** for applications submitted and approved by Dec 15th.

5 approved applications \$100 AMEX giftcard 10 approved applications \$200 AMEX giftcard 15 approved applications \$300 AMEX giftcard

25+ approved applications \$500 AMEX giftcard

## SIGAGENTS UPGRADES: YOU ASKED ... WE LISTENED!

e were planning to earmark this issue for an interview with our COO, Partner and Architect of All-Things-Technology Kirk Allen, but he and his team were extremely busy upgrading SigAgents. Instead, we decided to postpone the interview and focus on covering his system improvements.

We are, unarguably, very proud of our reporting system, which was built from the ground up with your needs in mind. The system continually evolves and is being optimized daily to deliver the industry's most relevant and robust reporting. In recent months, we asked for your feedback – and we listened. Based on your recommendations, a series of new features has been developed to improve, simplify and speed up your processes and performance.

Here are some of the highlights:

**New Quick Reports**: Quickly access informative lists of your accounts – all accounts, all closed accounts, accounts that have never processed and accounts that have not processed in 10 days. These new reports will help you manage attrition and support merchant retention.

**New Custom Cover Sheets**: Add as many custom cover sheets as you'd like for specific markets, branding or company information with your e-signature applications.

**Simple Application Cloning**: Now available in your Actions Toolbar, you can duplicate existing merchant applications to simplify new customizations.

**Upload Supporting Documents**: Directly upload supporting documents for your applications through your Account Manager.

**Applications Awaiting Your Response**: Quickly access applications awaiting your response via your revised "RED" Recent Apps tab.

**Filter Your Online Applications**: A simplified way to filter the apps in your Application Manager via convenient categories.

**Enhanced Searching**: Use this new handy grid to review your recent apps and accounts.

**Account Manager**: Your redesigned Merchant Account Manager gives you more information than ever before.

**MerchantInfo Credentials**: Your Account Manager now provides the login and password to our MerchantInfo.com site for each of your merchants.

**Account Notes**: From your Account Manager, just click on the new Your Notes tab to enter notes and details related to each account – all in one convenient location.

**Account Profile Report**: Print all the vital details from your account via the Reports tab or the new Printer icon by each merchant's name.

**Link to Application Tracker**: Quickly check the status of your application through the new link to our Application Tracker, available by clicking on the application submission date.

**Manage Your Authorized Contacts:** From this new contact manager page, you can add, update and delete authorized contacts with ease.

**Manage Your Email Addresses**: Add and assign processes to as many email addresses as you like via SigAgents through our E-Mail Matrix System.

We invite you to login to SigAgents.com to browse, explore and experience all of the new features. Should you need further training or have additional questions, call us!



## **Vietnamese Speaker in the House!**

Chúng tôi nói tiếng Việt! We are excited to announce that we have expanded our multilingual staff to now include a Vietnamese-speaking representative to better serve your merchants in this community. When you have a second, call Nhung Tran to say chào!