



SigALERT

January 2013

**PLEASE JOIN US IN
WELCOMING TWO NEW
STAFF MEMBERS TO THE
SIGNATURE TEAM:**

Mohammed Alvi joins our executive team as Assistant Vice President and General Counsel. He reports to President and Chief Executive Officer Cliff Teston. Mohammed recently earned his J.D. with Order of the Coif honors from the University Of Southern California Gould School of Law, and has been admitted to the California State Bar. You can reach Mohammed at malvi@signaturecard.com.

Alan Gibbon joins our management team as Operations Manager and Senior Underwriter. He reports to VP of Operations, Anthony Urquidez. With over 5 years of underwriting and risk management experience, strong understanding of merchant services operations, and excellent coaching and leadership skills, Alan will focus his attention on improving team performance and the underwriting process. We're excited to have him and we're confident he will greatly support our commitment to deliver excellent service to our merchants and agents! You can reach him at agibbon@signaturecard.com.



**THE MERCHANT
APPLICATION
MANAGER TRAINING
WILL TAKE PLACE IN
FEBRUARY.
STAY TUNED.**

Get Paid Faster with our Online Merchant Application Manager!

Signature's Online Merchant Application Manager is a Game Changer.

It has never been so easy for agents to process their applications and receive fast approvals. With our online Merchant Application Manager, handwritten application errors and time consuming form filling have virtually been eliminated.

Our goal is the same as yours: get you up and running in no time so you can start maximizing your revenues!

Have you tried our online Application Manager yet? This easy-to-use, streamlined system makes the application process virtually effortless for you. Here's how it works:

- Login to the Merchant Application Manager by clicking "Applications" on our agent portal (sigagents.com) menu to start a new application (see the screen shot below). The system will walk you through a user-friendly questionnaire and populate the application fields with your responses.

Merchant	Agent	Entered	Type	Print	EMail	Sign	Submit	Delete
		07/12/2012	Merchant App	Print	Send	Sign	Submit	Del
		08/03/2012	Profile Template	Print	Send	Sign	Submit	Del
		08/07/2012	Profile Template	Print	Send	Sign	Submit	Del
		08/09/2012	Profile Template	Print	Send	Sign	Submit	Del
		08/14/2012	Profile Template	Print	Send	Sign	Submit	Del
		08/15/2012	Profile Template	Print	Send	Sign	Submit	Del

- All of your applications are stored online in the Merchant Application Manager. At any time, you can:
 - Print the application
 - Email the application to your merchants
 - Forward the application to your merchant for electronic signature
 - Submit it to us for underwriting, or
 - Delete the application
- Track your application progress at any stage of the process. And when you submit your application to our underwriters through the Merchant Application Manager, the application data gets automatically entered into our systems – which shortens the merchant's approval time.
- Save various applications as profiles that you can easily use as templates for any future filings.
- The Merchant Application Manager is available for Standard Applications as well as Quick Applications for restaurant and retail merchants.
- The system can also generate a Free Terminal Agreement for you to accompany the application.

In Summary, the Merchant Application Manager offers a convenient, user-friendly option that makes application processing fast, efficient and easy. It's a great data management system, too, helping you keep your merchant records organized and accessible. Try it for yourself and see the difference – we're confident you'll love it as much as we do!

COMING SOON: Your merchants will be able to edit and/or complete their own application(s) using the Merchant Application Manager.

As a Signature Card Services Independent Sales Agent, you can feel confident that you'll receive the residuals you're owed. We've paid residuals on time, every time, for over 15 years.

888-334-2284