

Keeping You Informed

## Updated Lease Factors from Lease Finance Group!

Here at Signature Card Services we're always working hard with new and existing vendors to bring you diverse product and service offerings in new and existing markets. This is why we are proud to bring you an unprecedented rate from our preferred lease partner, Lease Finance Group.

Since its founding in 1985 Lease Finance Group has been an industry leader in providing point of sale solutions to merchants. Working with Signature, LFG is now offering the following 48 month rates:

- Lease factor P: 0.0270
- Lease factor A: 0.0279
- Lease factor B: 0.0290
- Lease factor C: 0.0300

That's not all though! We all know how much fun verbal lease verifications can be! Only with Signature can agents take advantage of *faxable* lease verification, eliminating the calls back and forth and

getting their merchants up and running faster so they can start to benefit from our Revenue Share programs.

For all of our agents who are still actively leasing equipment to merchants these new lease factors and the streamlined lease verification will translate into significantly increased profits. And for those who haven't tried leasing a Way Systems or the new Hypercom T4100 yet, there's never been a better opportunity to learn all about it and see just how it can impact your bottom line.

As always we depend on our agent partners to be our ears on the street. If there is a particular product or service that would assist in your merchant acquisition efforts let us know! Let us leverage our strengths to bring you the most aggressive and innovative new products/programs/pricing available.

Call our National Sales Director Mo Shamout today at 888-334-2284 or email him at <u>mshamout@signaturecard.com</u> and ask for more information about this exciting development with Signature and LFG!





May 2007