

- Custom messages can be created and posted directly to SigAgents by Customer Service, Risk, and Underwriting so the next time you login you'll be made aware of any open work items for your merchants.
- The most current versions of merchant applications and agreements for all our banks are in the Library.
- The latest interchange rates from Visa and MasterCard are available from the Programs and Registration Documents page of the Library.
- You can order equipment online, watch the status of download files once your merchants are approved, and track shipment from door to door!

Tell us how we can improve SigAgents! We want to make this your ultimate source for information. If you have any ideas email them to isosite@signaturecard.com and we'll try to make them happen!

Have you taken advantage of our **\$99 Hypercom T7Plus** program yet? Buy a brand-new T7Plus for only \$99! Order by phone or online.

And, of course, you can still provide your merchant with a **free** T7Plus through our free terminal program.

SIG ALERT

Signature Card Services' Sales Agent Newsletter

January 2007

Signature Welcomes a New Vice President of Operations!

We are pleased to announce the addition of Tony Sinagra to the Signature Card Services staff as its new Vice President of Operations.

Tony's primary function in this role will be to ensure that your merchants' lives at Signature from application submission to statement inquiries to technical support to risk review are painless and seamless.

Tony comes to Signature with 13 years of experience

as a public affairs specialist for the Marine Corps and an additional 12 years managing operations in the telecommunications and bankcard industries. Tony has previously served as Operations Manager for several of the industry's leading ISOs.

We look forward to the professional growth and development Tony promises to bring to us as a member of our team, and we will benefit from the experience and enthusiasm he brings to

his new position. We believe you will enjoy working with him and are confident he will usher in a new level of service to all our efforts.

Feel free to contact Tony with any questions, concerns, or ideas via email at asina-gra@signaturecard.com or via phone at 888.334.2284 extension 236! He is ready and willing to make your experience with Signature enjoyable and issue-free!

Happy New Year!

2007 is set to be Signature's biggest year ever. Contact Mo Shamout and Margaret Kogan in Agent Relations today for a sneak peak into upcoming programs and current incentives!

Elimination of Insurance for Merrick Merchants!

Signature Card Services heard all your concerns and took them straight to the bank's doorstep. As a result, Merrick Bank has eliminated insurance costs for all low and moderate risk merchants. Exactly what does this mean? More money in your pocket! The elimination of this expense will add to your bottom line with

our Revenue Share compensation program.

And even better: in coming months your portfolios will be reviewed and any merchants who don't need to be insured under the new policy won't be! Some merchants may need to be re-downloaded, but you can feel confident that our re-

cently expanded Deployment Department will make the process seamless for your merchants.

As always at Signature, if there's anything that we can do to make your life easier, let us know. Just like in this instance, we can make it happen!