

- You can view the status of download files we are building for you from the Recent Download Files Built option of the Summary menu.
- Equipment can be ordered online, and you can track its shipping status
- You can request new or modified download files from the Terminal Manager of your merchant.
- You can request wireless activation from the Terminal Manager of your merchant.
- You can see all of the download files built, wireless activation requests, and other activity from your Activity Log page of the Summary menu.

Have you taken advantage of our **\$99 Hypercom T7Plus** program yet? Buy a brand-new T7Plus for only \$99! Order by phone or online.

And, of course, you can still provide your merchant with a **free** T7Plus through our free terminal program.

Gift Cards

The holiday season is almost here, so now is a great time to offer your merchants Gift Card acceptance. Call us today to find out about our Gift Card program.

SIG ALERT

Signature Card Services' Sales Agent Newsletter

September, 2006

We Have Expanded Our Deployment Department

In order to provide you with the best terminal deployment service possible, we have added some new personnel to our Deployment Department. The department itself will now be under the direct supervision of Paulamarie Fuentes. Paulamarie has been with us for many years, and is a wealth of terminal and deployment information, so feel free to call her with any questions and/or concerns. Joining Paulamarie is David Martinez, who will be responsible for all terminal deployments from our office. He will also be building download files, activating wire-

less terminals, as well as deploying all of the Hypercom T7 Plus' that are used in our Free Terminal Program. David has been extensively trained in deploying and downloading all of the terminals we currently support, as well as interacting with our many processing front-ends and wireless vendors. Call David anytime you need assistance with a download or if you have any deployment questions. Remember, also, that as David is shipping your orders, he is updating sigagents.com, where you can track all of your orders, whether paid orders or

free terminals. Just login to the site, and go to the Orders Manager page to view shipping status on all of your current orders. You can also request new terminal download files, and order wireless activations from the site. Just pull up the terminal from the Terminal Manager of any of your applications, and follow the links. David will receive your requests, and process them for you. You can email any terminal requests to downloads@signaturecard.com. Thanks!



Free Terminal Program Adds Multi-Merchant Terminal

Our Free Terminal Program has been modified to allow you to provide your merchants with a multi-merchant Hypercom T7Plus. A multi-merchant terminal is an excellent solution for those businesses where multiple merchants operate their businesses, but want to only use one terminal for them. Hair salons, for example, frequently use this solution, with each stylist getting their own merchant account, and all the

accounts housed within the same terminal. Note that to receive a multi-merchant terminal, you need to submit at least two merchant applications, and indicate that you want both of them downloaded into the same terminal. Additionally, you can now specify that your merchant would like a Hypercom pinpad with their free terminal, for those merchants who would like to accept pin—

based debit transactions. Just check the appropriate box on the Free Terminal Agreement. To access the Free Terminal Agreement, login to sigagents.com and click on Library/Programs from the main menu. Then select Sigalerts and Promotions. On that page you will find the Free Terminal Agreement, and a Fact Sheet outlining the program and its requirements. Call us with any questions.

New Agent Relations Coordinator

We have recently added Margaret Kogan to our Agent Relations Department. In her new role as Agent Relations Coordinator, Margaret will be there to assist YOU with everything from pricing to programs, etc.

She has an extensive organizational background, working in the Sales and Marketing departments of large, multi-national retail and cosmetics companies, and is ready to use those organizational skills to

help make your business more successful than ever. Please feel free to call Margaret and say hello, or email her at mko-gan@signaturecard.com. She's here for YOU, so take advantage of this great resource!